

# Trust in the Post-Identity World

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The Internet, e-commerce and digital discourse are dominated by identity. Until recently, identity was all we had to go on when trying to trust anyone or anything online. We developed a terrible habit of over-identifying: Relying Parties collect circumstantial clues (like credit card verification codes and social security numbers) instead of properly verifying what really matters; people divulge excessive personal data, often unwittingly, which leaks and gets abused by criminals. Thus, too much identity is sloshing around.

Is there a paradigm shift coming? The most important developments in our industry — Self Sovereign Identity, the FIDO Alliance and cryptographically Verifiable Credentials — are not about Identity, but authorship, provenance, integrity and control.

In this session, we will move the conversation beyond Identity and imagine a world where cryptographic infostructure is as universal as electricity or clean water, and all the data we need is hall-marked, traceable and trustworthy thanks to authentication technologies.



# Obsession

I say this with love and respect for my dear friends in the industry: we have to end our obsession with identity. For thirty years, identity has dominated digital practice and discourse. We overcook the Peter Steiner cartoon; it was a fantastical gag about dogs getting up to mischief, not a commentary on digital trust.

For all that time, when trying trust anyone online, identity was all we had to go on. When faced with higher risk, we would seek higher trust and ask for more identity. We put quantity of identity ahead of quality. We put identity first.

Received wisdom in our industry holds that a “missing identity layer” is the Internet’s “original sin”.



# Bad habits

A close-up photograph of a glass ashtray filled with discarded cigarette butts and ash. The ashtray is made of clear glass and is filled with several cigarette butts, some of which are still lit. The background is a dark, textured surface.

We developed terrible habits. Instead of verifying the particulars that really matter about people we deal with, we drag in extra identifying data from unrelated contexts, such as CVVs and SSNs, much of which is then stolen and bought and sold and replayed by fraudsters. Consider Knowledge Based Authentication, which places a premium on “out of wallet” details which should be less likely to be known to criminals. But personal information is everywhere on the Internet and KBA backfires by motivating a black market for personal data. Identification for digital risk management can be like putting out fire with gasoline. We should do more to secure the facts & figures transactions depend on.



# Data as a utility

Meanwhile data has become the lifeblood of modern society. The World Bank recently called for a “new social contract for data” to protect citizens against harm arising from the information and power asymmetries created by big tech.

Data is now a resource almost as important as clean drinking water. Yet we access, accept and recommend data on an ad hoc basis; outside certain professions and intelligence circles, data is handled without any standards for quality or provenance.

Ref: *Data for better lives: world development report*, World Bank, 2021.

# Regulatory pressure

And so regulatory pressure is building, quite properly, on data flows and processing, and also on what customers know about data; that is, transparency and accountability. No more Wild West!

Data Rights  
Open Banking  
Data localisation  
Algorithm accountability.

● Datacenter

● Edge

--- Network

# Digital truth

Cynics say we are *post truth* but surely the biggest challenge as cyberspace grows in importance really is digital truth. From payment card fraud and online scams through to misinformation and AI-driven Deep Fakes: every one of these problems is fundamentally about poor quality data. We can't trust the evidence of our own eyes anymore. Are we really going to launch digital twins without taking better care of fidelity?

**Card  
Fraud**

**Phishing**

**Romance  
Scams**

**Synthetic  
Identities**

**Weaponization of  
Information**

**Deep  
Fakes**

**STOP  
TRUTH DECAY**

# Concerted responses

*The global information environment is a form of 'market' that needs exchange protocols and local standards — VIE.*



Coalition for  
Content Provenance  
and Authenticity

## Verified Information Exchange

Concerted multidimensional responses to the data quality problem are underway (not to mention some narrow legislated bans on Deep Fakes). For one, several major mastheads have teamed with Microsoft Research in the content provenance coalition. The C2PA's first draft standard draws heavily on technical measures familiar to the identifierati, such as digital signatures.

And the new *Verified Information Exchange* (VIE) is an interdisciplinary research program hosted by UW. The VIE work program suggests that network (i.e. scheme-based) business models are emerging for data supply.

# Global Assured Interoperability Network

## GAIN DIGITAL TRUST

How Financial Institutions are taking a leadership role in the Digital Economy by establishing a Global Assured Identity Network



With over 150 co-authors

### D.3.2.3 Privacy Dashboard

Participating Identity Information Provider in GAIN will provide a dashboard from which the End-Users can find out easily where and which data has and is being shared for what purpose and how. End-Users can review where data has been shared and stop any persistent sharing from within the Identity Information Provider Dashboard.

### D.3.3 Data Flow View

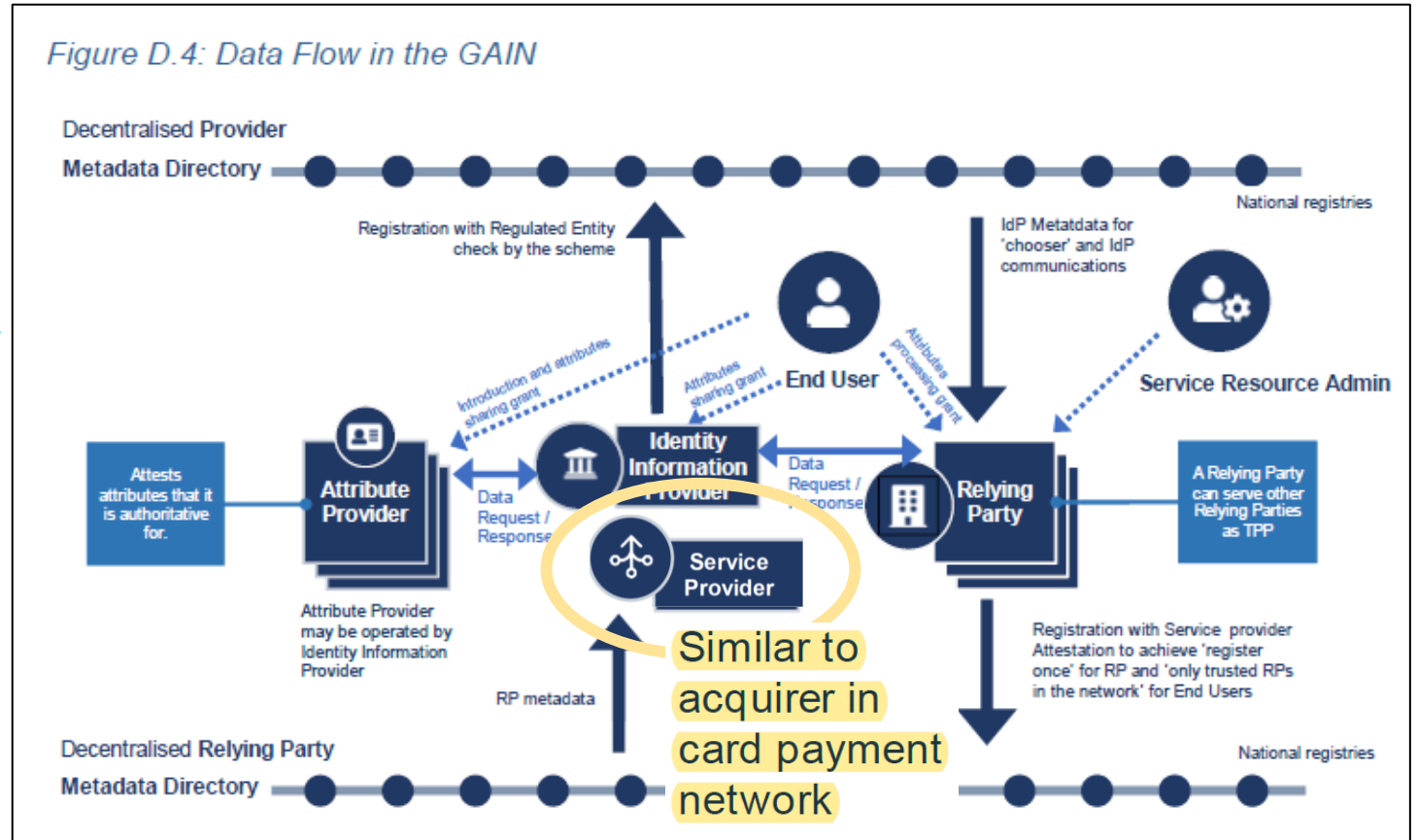
Data Flow View provides how the Information including user and administrator direction flows and stored among the roles to be implemented in GAIN.

Figure D.4. Data Flow in the GAIN



Note: RP Onboarding requirements may differ from jurisdiction to jurisdiction and it probably requires multiple levels of identity proofing and verification.

- End User:** End-User is a role primarily performed by individuals and is the central role in the GAIN. They are authenticated by User Admin and control how and where their data is being shared and used.
- Service Provider:** It is a role that performs initial authentication (identity proofing) of the Relying Party and provides operational attestation which Relying Parties can take and provide to the Relying Party Metadata Directory. This role is typically played by a regulated entity that has a requirement for identity proofing of the Relying Parties as their customer. It
  - implements the management system to achieve the assurance level expressed in the attestation;
  - support mapping of the Relying Party to a Legal Entity Identifier (LEI) and a verifiable ID (vLEI) in partnership with the Global Legal Entity Identifier Foundation (GLEIF); and
  - support issuing the attestation in the standard format adopted by GAIN that include the information above.

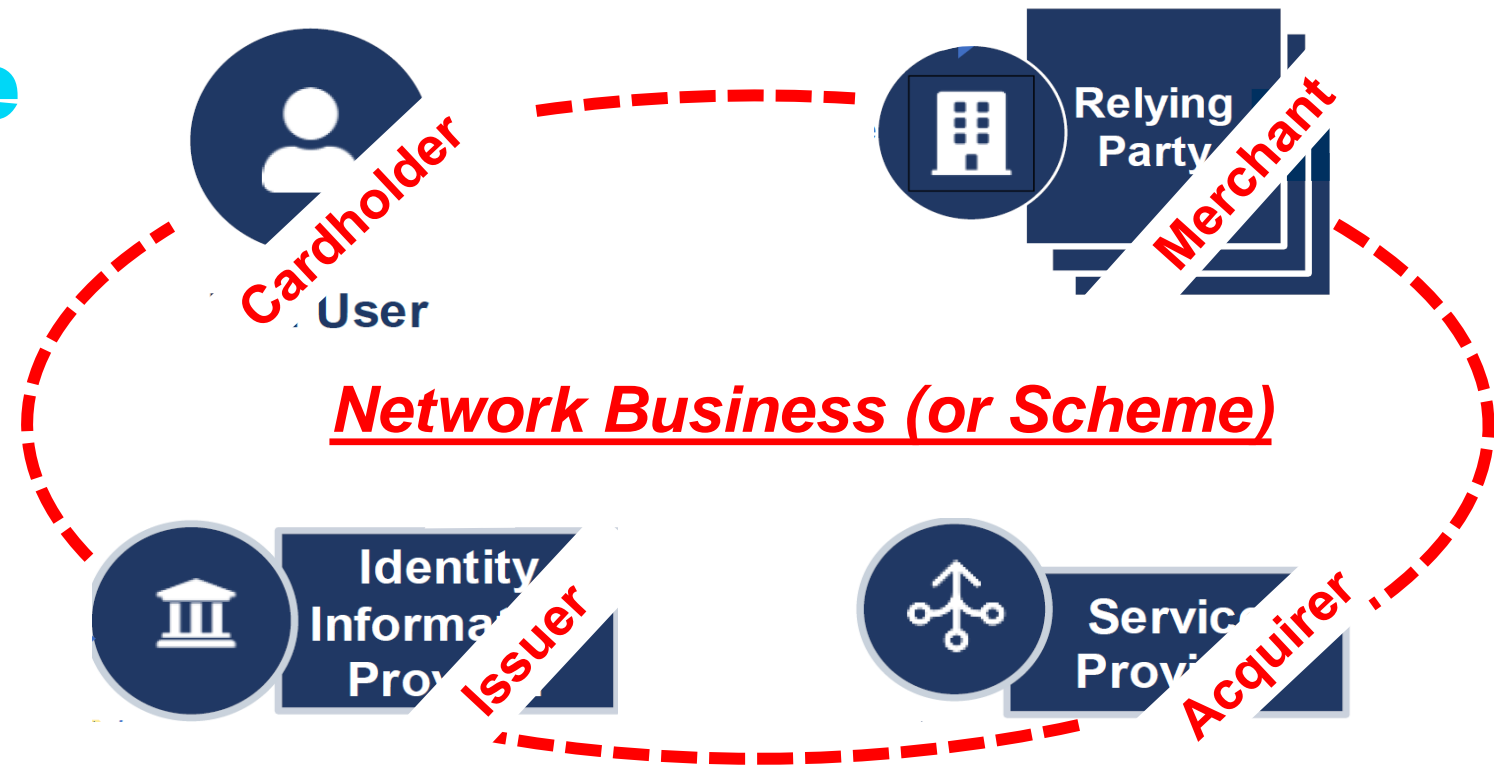


Another new effort, GAIN, was prominent at Identiverse. It means different things to different stakeholders; even the 'I' in G.A.I.N. since the initial publication has been reframed as *interoperability*. One of the best features of the concept is buried on page 42 of 59. The *Service Provider* is a fourth party in the data flow, joining the familiar End User, Issuer and Relying Party. It is explicitly likened to the *acquirer* in the global card payment network.



# Infostructure

Payment cards and the processing network exist purely so that certain customer data — account numbers and some metadata — can be reliably presented to merchants and verified. GAIN represents an extension of the four-party model for presenting and verifying data more generally.



The acquirer is the key to global scalability. The acquirer provides technology and legal support: merchant onboarding, methods to ingest customer details (card terminals, internet gateways and/or APIs) and, above all, a standard form of merchant service agreement with service levels, liabilities and fee structures which can be fine-tuned regionally.

Card schemes are a paragon of *infostructure*:

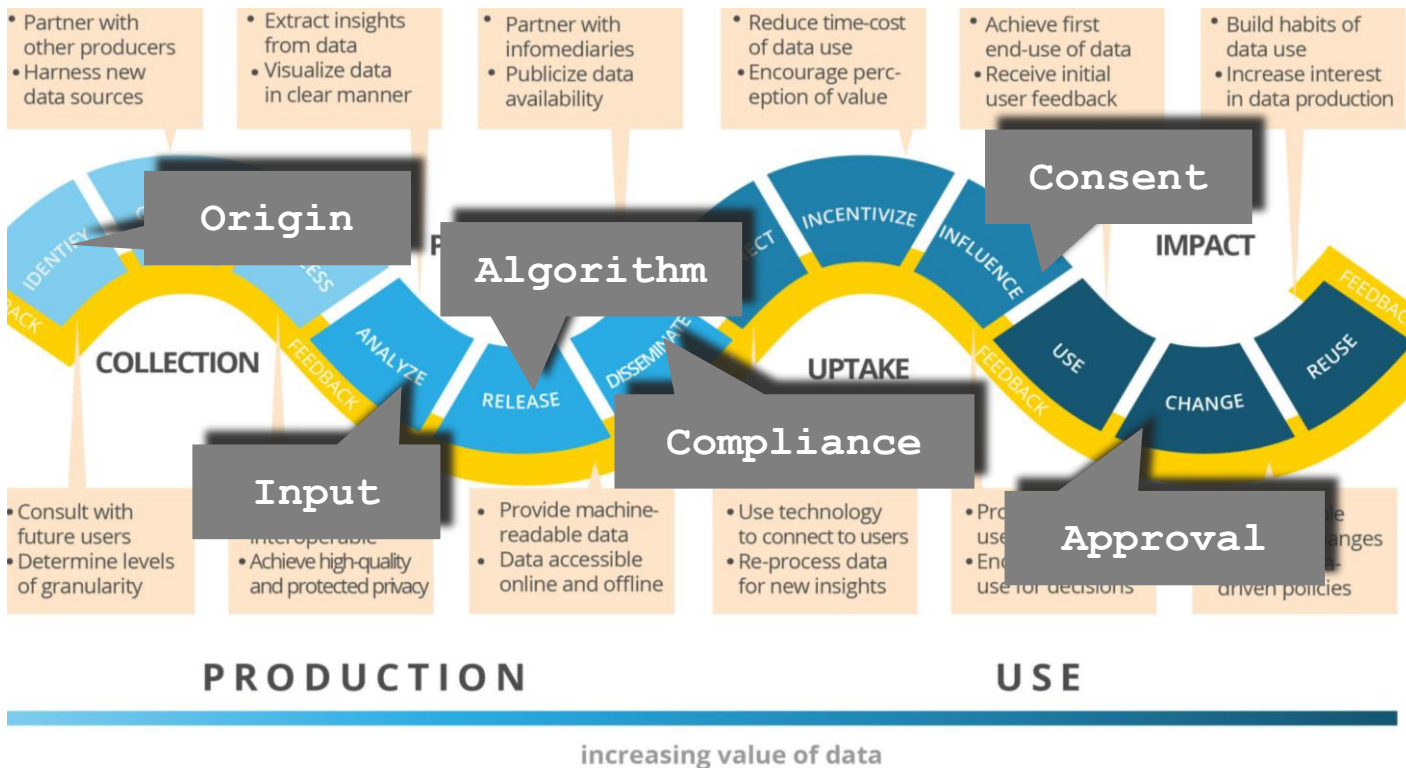
*An organizational structure used for the collection and distribution of information (usually hardware, networks, applications, etc.) used by a society, business, or other group (OED).*

That is, verifiable data sharing will be underpinned by rules, technologies, and business models.

#identiverse

# Information assays

We know data is big business — both good and bad — and that information is being organised into value chains and supply chains. We are still at the very early stages of digital transformation. As cyberspace becomes civilised, we need data business to be more orderly and more transparent.



If there is any truth in the comparison of data and crude oil, then let's think in terms of *assaying data*.

That is, let's start to measure the properties of data that make it reliable, fit-for-purpose, and valuable. And then let's bind the assays to the data records as they move through the information value chains.

I envision a world with widespread cryptographic infostructure, so that verifiable data is available everywhere, just like stable electricity and clean drinking water. We have the tools. We IDpros know we have these tools, because we have already built them!

# The post-identity world

So let's shift focus from the abstract to the concrete. Notice that I haven't used the word "identity" since the start of this piece. The idea of identity is simply not helping. That might be counter-intuitive, or strike some as sterile but, pragmatically, it doesn't matter. The digital identity industry has shown us how to design for verifiable facts and protect them cryptographically.

We can trust without identifying. We can break old habits. Instead of starting with identity, let's ask:

**What do you really need to know?**

**Where will you get the data?**

**How will you know if it's true?**

It is perfect timing for a paradigm shift. We have intelligent devices at the edge, we have mobile digital wallets that make ideal verifiable containers for data, and we have clouds full of APIs.

We can do better with digital identity; indeed we can do something *much bigger* for all of cyberspace. Let's apply our proven tools to build infostructure that delivers data as a true utility.

**If zero trust is a thing then so is zero identity.**

